

Philip G. Heyde
Managing Director

Phil Heyde is a seasoned advisor to corporations with over 30 years of experience. He has worked with firms ranging in size from start-ups and mid-sized firms, to multi-billion dollar public companies. Phil has extensive experience in a number of industries including insurance, financial services, and technology with particular expertise in contracts, regulatory compliance and government relations.

His work with Hollis Associates involves working with clients and potential clients in helping them to assess their business and exit planning strategies. He also assists with client transactions including working with both buyers and clients. In addition to his work with Hollis Associates, Phil provides consulting with a Research Triangle-based firm that advises start-up and mid-sized corporate clients on a variety of business development areas.

Mr. Heyde was previously Vice President of a privately held, high growth financial services company. Prior to that position, he worked as legal counsel for a California based technology consulting firm. While with the firm he worked on acquisitions, licensing agreements and financing options for the firm. Phil also was Vice President of a private investment bank, where he was involved with mergers & acquisitions, private placements and corporate financing transactions.

Additional experience includes over a decade with one of the largest US insurance firms, and two senior positions with additional multi-billion dollar national financial services firms. Phil has also been active in community and professional organizations. He has chaired or served on a variety of American Bar Association committees, university groups and fraternal association groups. He was a leader in the turn-around of one fraternity chapter that has recently received significant awards for their achievements. He has published a number of articles and made presentations at many organizations. He has also been a faculty member at Iowa State University.

Mr. Heyde received his B.A. degree from DePauw University, an M.A. from Northwestern University, and a J.D. from the University of San Francisco.